



November 2, 2007

Mike Calegari, Vice President of  
Business Services  
Ohlone College  
43600 Mission Blvd.  
Fremont, CA 94539

Dear Mr. Calegari:

As a follow-up to your discussion and meeting with Pamila Fisher, ACCT Search Consultant, we are pleased to provide you with the enclosed proposal to provide search assistance to identify the next president of Ohlone College. We would be delighted to be of service.

We understand that at least two trustees did not participate in the presentation and we would like to suggest a conference call to provide these individuals with opportunity to learn about ACCT, learn about the ACCT search process and to have the opportunity to ask questions; please call me at your earliest convenience to schedule.

ACCT's Search Leadership Service would offer Ohlone College the expertise and tailored support services to ensure success. Our service derives its strength and uniqueness from the following: We -

- *Focus only on the two-year community and technical college sector;*
- *Have a 30-year history of outstanding and recognized service to boards of trustees in colleges and districts throughout the United States and abroad;*
- *Maintain an extensive database on potential candidates that reflects the richness, diversity and strength of the community college sector;*
- *Commitment to diversity and choice for Ohlone College by working to provide a rich pool of candidates;*
- *Provide a range of board retreat and consultative services that set the stage for long-term success once a presidential appointment has been made; and*
- *Offer a range of services that can be customized to your exact needs and budget.*

If you or any members of the Board of Trustees have questions about this proposal, please contact me at 202.775.4667 ext. 118 (o) 202.276.1983 (mobile) and [npolonio@acct.org](mailto:npolonio@acct.org)

Sincerely,

A handwritten signature in black ink that reads "Narcisa A. Polonio". The signature is written in a cursive, flowing style.

Narcisa A. Polonio  
Vice President, Board Leadership Services  
Enclosures