



**CURRICULUM GUIDE
2011-2012**

REAL ESTATE SALES BROKER ASSOCIATE

Certificate of Accomplishment in Real Estate Sales Broker Associate

Requirements for Certificate of Accomplishment:

- a) Complete satisfactorily the courses listed for the particular certificate.
- b) Complete at least 50% of the required units at Ohlone College.
- c) Maintain a 2.0 grade point average.

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After completing the certificate for Real Estate Sales Agent, a person wishing to attain the status of a Real Estate Broker should progress by earning a certificate for the Real Estate Sales Broker Associate and then completing the Real Estate Sales Broker Certificate of Achievement.

RE-122	Real Estate Practice	3
RE-124	Legal Aspects of Real Estate OR	3
BA-141A	Business Law	(3)
RE-126	Real Estate Finance	<u>3</u>
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Choose a minimum of two courses from the following

BA-102A	Principles of Economics-Macroeconomics	3
BA-102B	Principles of Economics-Microeconomics	3
BA-106	Applied Accounting	3
RE-128	Real Estate Appraisal	3
RE-149	Real Estate Property Management	<u>3</u>
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