



CURRICULUM GUIDE 2012-2013

REAL ESTATE SALES BROKER ASSOCIATE

Certificate of Accomplishment in Real Estate Sales Broker Associate

Requirements for Certificate of Accomplishment:

- a) Complete satisfactorily the courses listed for the particular certificate.
- b) Complete at least 50% of the required units at Ohlone College.
- c) Maintain a 2.0 grade point average.

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After completing the certificate for Real Estate Sales Agent, a person wishing to attain the status of a Real Estate Broker should progress by earning a certificate for the Real Estate Sales Broker Associate and then completing the Real Estate Sales Broker Certificate of Achievement.

Student Learning Outcomes

1. Examine the basic laws and principles of California real estate.
2. Illustrate real estate listings, deposit receipts, escrows, and financing.
3. Solve fundamental math concepts used in real estate.

RE-122	Real Estate Practice	3
RE-124	Legal Aspects of Real Estate OR	3
BA-141A	Business Law	(3)
RE-126	Real Estate Finance	<u>3</u>
		9
	Choose a minimum of two courses from the following:	6-8
BA-101A	Financial Accounting	5
BA-102A	Principles of Economics-Macroeconomics	3
BA-102B	Principles of Economics-Microeconomics	3
RE-128	Real Estate Appraisal	3
RE-149	Real Estate Property Management	<u>3</u>
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