Agenda

- Check-in
- What's Next
- Q & A
Purpose

- Review the metrics
- Update the budget projections
Budget Plan - Three Pronged Approach

- Improve metrics
- Advocate for changes to the formula
- Increase revenues and decrease expenses
2019-20 Policy Changes to Funding Formula

- One additional Hold Harmless year.
- 70%-20%-10% Base, Supplemental, and Student Success Allocation breakdown
- STUDENT SUCCESS - Transfer Students definition change
- STUDENT SUCCESS - Count only the highest award received
- STUDENT SUCCESS - Average of prior 3 years
## Targets for the Metrics

<table>
<thead>
<tr>
<th></th>
<th>2019-20</th>
<th>2020-21</th>
<th>2021-22</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base</strong></td>
<td>0%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td><em>(Enrollment)</em></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Supplemental</strong></td>
<td>0%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td><em>(PELL, CA Promise (BOG), AB540)</em></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Student Success</strong></td>
<td>0%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td><em>(All students, Bonus)</em></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Enrollment
Fall 2019 Enrollment

- Resident Students – Fall 2019 is down by 3% from Fall 2018 semester (as of census date).
- Non-resident Students – Fall 2019 non-resident FTES is down by 8% compared to Fall 2018 semester.
Enrollment Opportunities

- Opening of ACB
- Late Start Classes
- Online Classes
- Noncredit
- International students
For 2019-20 Budget – Base Allocation

- Retain the 0% growth target for 2019-2020 for enrollment.
Supplemental
Low Income
Students &
AB540
Actual 2018-19 Awards Compared to Projected

- Pell Awards = Down by 8%
- CA Promise Grant Awards = Down by 10%
- AB 540 Students = flat
For 2019-20 Budget – Supplemental Allocation

• Adjust the projections to reflect lower actual Pell and CA Promise (BOG) awards.
Student Success Metrics
## Actual Student Success Awards Compared to Projected

### TOTAL COUNT OF DEGREES AWARDED

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th>2017-18</th>
<th>2018-19</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADTs awarded</td>
<td>245</td>
<td>280</td>
<td>376</td>
</tr>
<tr>
<td>AAs awarded</td>
<td>689</td>
<td>759</td>
<td>1,014</td>
</tr>
<tr>
<td>CAs awarded</td>
<td>46</td>
<td>60</td>
<td>167</td>
</tr>
</tbody>
</table>

Original projections were based on the prior year total degrees awarded.

### 3-YEAR AVERAGE OF THE HIGHEST DEGREE AWARDED PER STUDENT

<table>
<thead>
<tr>
<th>2016-17</th>
<th>2017-18</th>
<th>2018-19</th>
<th>AVG</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADTs</td>
<td>225</td>
<td>251</td>
<td>318</td>
</tr>
<tr>
<td>AAs</td>
<td>426</td>
<td>403</td>
<td>409</td>
</tr>
<tr>
<td>CAs</td>
<td>23</td>
<td>13</td>
<td>22</td>
</tr>
</tbody>
</table>

2019-20 changes in the formula – only the highest degree achieved by a student and the average of the three-prior years’.

* Source – Research and Planning Office, as of September 23, 2019
For 2019-20 Budget – Student Success Allocation

- Adjust the projections with the lower actual success metrics due to changes in funding formula.
Increasing Revenues and Decreasing Expenses
Increasing Revenues – Modest Efforts

CIVIC CENTER RENTALS

STREET FAIR

VERIZON TOWER

COMCAST
Increasing Revenues

Exploring PARCEL TAX
Decreasing Expenses

HOLDING ON TO VACANT POSITIONS

SAVINGS THROUGH RESTRUCTURING
Personnel Updates

HIRING

SEPARATION INCENTIVE
What’s the Impact?
# Multi-Year Budget Projection – Full COLA Scenario

<table>
<thead>
<tr>
<th></th>
<th>2019-2020 Q1 Budget</th>
<th>2020-2021 Projected Budget</th>
<th>2021-2022 Projected Budget</th>
<th>2022-2023 Projected Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apportionment per SCFF</td>
<td>41,762,527</td>
<td>44,624,239</td>
<td>46,323,191</td>
<td>48,127,425</td>
</tr>
<tr>
<td>Hold Harmless Funds</td>
<td>9,956,266</td>
<td>8,646,118</td>
<td>8,438,736</td>
<td>-</td>
</tr>
<tr>
<td>Other Sources</td>
<td>7,488,703</td>
<td>7,410,300</td>
<td>7,461,781</td>
<td>7,493,624</td>
</tr>
<tr>
<td><strong>Projected Revenue Total</strong></td>
<td>59,207,496</td>
<td>60,680,657</td>
<td>62,223,708</td>
<td>55,621,049</td>
</tr>
<tr>
<td><strong>Expenditures</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Projected Expenditures</td>
<td>61,790,032</td>
<td>64,646,904</td>
<td>66,718,069</td>
<td>69,182,711</td>
</tr>
<tr>
<td><strong>Projected Expenditures Total</strong></td>
<td>59,364,725</td>
<td>61,098,177</td>
<td>63,169,342</td>
<td>65,633,984</td>
</tr>
<tr>
<td><strong>Projected Net Activity</strong></td>
<td>(157,229)</td>
<td>(417,520)</td>
<td>(945,634)</td>
<td>(10,012,935)</td>
</tr>
<tr>
<td>Beginning Fund Balance</td>
<td>11,003,529</td>
<td>10,846,300</td>
<td>10,428,780</td>
<td>9,483,146</td>
</tr>
<tr>
<td>Projected Ending Fund Balance</td>
<td>10,846,300</td>
<td>10,428,780</td>
<td>9,483,146</td>
<td>(529,789)</td>
</tr>
<tr>
<td>Fund Balance % of Expenditures</td>
<td>18.27%</td>
<td>17.07%</td>
<td>15.01%</td>
<td>-0.81%</td>
</tr>
</tbody>
</table>

* Revenues and Expenditures include the full COLA for projection.
What’s in store for the next six months?
Enrollment Efforts

Equity
- Multicultural Center
- First Year Experience
- Summer Bridge

Guided Pathways
- Meta Majors
- Program Mapping / Scheduling
- Data Coaches
Financial Aid

- Hiring of a Financial Aid Supervisor
- Filling Financial Aid Advisor I vacancy
- Increase Financial Aid Outreach Efforts to increase FAFSA
- On-campus Financial Aid Awareness.
- Cash for College Event
Advocacy
Advocacy Efforts

- CEOs of Affected Bay Area Districts
- SCFF Oversight Committee - Sept Meeting
- Board of Governors Member Meeting
Questions?