BUDGET PLAN UPDATE

November 5, 2019
Agenda

- Check-in
- What's Next
- Q & A
Purpose

1. Review the metrics
2. Update the budget projections
Budget Plan - Three Pronged Approach

- Improve metrics
- Increase revenues and decrease expenses
- Advocate for changes to the formula
2019-20 Policy Changes to Funding Formula

- One additional Hold Harmless year.
- 70%-20%-10% Base, Supplemental, and Student Success Allocation breakdown
- STUDENT SUCCESS - Transfer Students definition change
- STUDENT SUCCESS - Count only the highest award received
- STUDENT SUCCESS - Average of prior 3 years
## Targets for the Metrics

<table>
<thead>
<tr>
<th>Category</th>
<th>2019-20</th>
<th>2020-21</th>
<th>2021-22</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base (Enrollment)</td>
<td>0%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td>Supplemental (PELL, CA Promise (BOG), AB540)</td>
<td>0%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td>Student Success (All students, Bonus)</td>
<td>0%</td>
<td>3%</td>
<td>2%</td>
</tr>
</tbody>
</table>
Enrollment
Fall 2019 Enrollment

- Resident Students – Fall 2019 is down by 3% from Fall 2018 semester (as of census date).
- Non-resident Students – Fall 2019 non-resident FTES is down by 8% compared to Fall 2018 semester.
Enrollment Opportunities

- Opening of ACB
- Late Start Classes
- Online Classes
- Noncredit
- International students
• Retain the 0% growth target for 2019-2020 for enrollment.
Supplemental Low Income Students & AB540
Actual 2018-19 Awards Compared to Projected

- Pell Awards = Down by 8%
- CA Promise Grant Awards = Down by 10%
- AB 540 Students = flat
For 2019-20 Budget – Supplemental Allocation

• Adjust the projections to reflect lower actual Pell and CA Promise (BOG) awards.
Student Success Metrics
## Actual Student Success Awards Compared to Projected

### TOTAL COUNT OF DEGREES AWARDED

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th>2017-18</th>
<th>2018-19</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADTs awarded</td>
<td>245</td>
<td>280</td>
<td>376</td>
</tr>
<tr>
<td>AAs awarded</td>
<td>689</td>
<td>759</td>
<td>1,014</td>
</tr>
<tr>
<td>CAs awarded</td>
<td>46</td>
<td>60</td>
<td>167</td>
</tr>
</tbody>
</table>

Original projections were based on the prior year total degrees awarded.

### 3-YEAR AVERAGE OF THE HIGHEST DEGREE AWARDED PER STUDENT

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th>2017-18</th>
<th>2018-19</th>
<th>AVG</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADTs</td>
<td>225</td>
<td>251</td>
<td>318</td>
<td>265</td>
</tr>
<tr>
<td>AAs</td>
<td>426</td>
<td>403</td>
<td>409</td>
<td>413</td>
</tr>
<tr>
<td>CAs</td>
<td>23</td>
<td>13</td>
<td>22</td>
<td>19</td>
</tr>
</tbody>
</table>

2019-20 changes in the formula – only the highest degree achieved by a student and the average of the three-prior years’.

* Source – Research and Planning Office, as of September 23, 2019
For 2019-20 Budget – Student Success Allocation

• Adjust the projections with the lower actual success metrics due to changes in funding formula.
Increasing Revenues and Decreasing Expenses
Increasing Revenues – Modest Efforts

CIVIC CENTER RENTALS

COMMUNITY & CONTRACTED

VERIZON TOWER

COMCAST
Increasing Revenues

Exploring

PARCEL TAX
Decreasing Expenses

HOLDING ON TO VACANT POSITIONS

SAVINGS THROUGH RESTRUCTURING
Personnel Updates

HIRING

SEPARATION INCENTIVE
What’s the Impact?
## Multi-Year Budget Projection – Full COLA Scenario

<table>
<thead>
<tr>
<th></th>
<th>2019-2020 Q1 Budget</th>
<th>2020-2021 Projected Budget</th>
<th>2021-2022 Projected Budget</th>
<th>2022-2023 Projected Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apportionment per SCFF</td>
<td>41,762,527</td>
<td>44,624,239</td>
<td>46,323,191</td>
<td>48,127,425</td>
</tr>
<tr>
<td>Hold Harmless Funds</td>
<td>9,956,266</td>
<td>8,646,118</td>
<td>8,438,736</td>
<td>-</td>
</tr>
<tr>
<td>Other Sources</td>
<td>7,488,703</td>
<td>7,410,300</td>
<td>7,461,781</td>
<td>7,493,624</td>
</tr>
<tr>
<td><strong>Projected Revenue Total</strong></td>
<td>59,207,496</td>
<td>60,680,657</td>
<td>62,223,708</td>
<td>55,621,049</td>
</tr>
<tr>
<td><strong>Expenditures</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Projected Expenditures</td>
<td>61,790,032</td>
<td>64,646,904</td>
<td>66,718,069</td>
<td>69,182,711</td>
</tr>
<tr>
<td><strong>Projected Expenditures Total</strong></td>
<td>59,364,725</td>
<td>61,098,177</td>
<td>63,169,342</td>
<td>65,633,984</td>
</tr>
<tr>
<td>Projected Net Activity</td>
<td>(157,229)</td>
<td>(417,520)</td>
<td>(945,634)</td>
<td>(10,012,935)</td>
</tr>
<tr>
<td>Beginning Fund Balance</td>
<td>11,003,529</td>
<td>10,846,300</td>
<td>10,428,780</td>
<td>9,483,146</td>
</tr>
<tr>
<td>Projected Ending Fund Balance</td>
<td>10,846,300</td>
<td>10,428,780</td>
<td>9,483,146</td>
<td>(529,789)</td>
</tr>
<tr>
<td>Fund Balance % of Expenditures</td>
<td>18.27%</td>
<td>17.07%</td>
<td>15.01%</td>
<td>-0.81%</td>
</tr>
</tbody>
</table>

* Revenues and Expenditures include the full COLA for projection.
What’s in store for the next six months?
Enrollment Efforts

**Equity**
- Multicultural Center
- First Year Experience
- Summer Bridge

**Guided Pathways**
- Meta Majors
- Program Mapping / Scheduling
- Data Coaches
Financial Aid

- Hiring of a Financial Aid Supervisor
- Filling Financial Aid Advisor I vacancy
- Increase Financial Aid Outreach Efforts to increase FAFSA
- On-campus Financial Aid Awareness.
- Cash for College Event
Advocacy Efforts

CEOS OF AFFECTED BAY AREA DISTRICTS

SCFF OVERSIGHT COMMITTEE - SEPT MEETING

BOARD OF GOVERNORS MEMBER MEETING
Our Next Check In – March 2020

- FINAL FALL & SPRING CENSUS ENROLLMENT
- METRICS – FINANCIAL AID AND SUCCESS
- NON-APPORPTIONMENT REVENUES
- ADVOCACY EFFORTS
- TEMPORARY REDUCTIONS
- GOVERNOR'S PROPOSED BUDGET
Questions?